



Established in 1964, Bongiorno & Partners was the first organisation in Australia to offer complete coordination of the financial affairs of medical and dental professionals.

As a result, Bongiorno has become a market leader by concentrating solely on the medical and dental fields for over 50 years.



The Challenge

With a high volume of scanning and printing requirements – well over 100,000 pages per month – Bongiorno needed to upgrade to a high performance and robust solution and for this they turned to Epson and their Epson Premium Partner, Orion Print Management.

Bongiorno business systems manager, Stephen Boyce, explained,

“We needed a solution that would be reliable & low maintenance.”

“We also needed a solution that would replace the 17 laser machines we had with better products and without changing the workflows already in place. The Epson inkjet printers ticked all those boxes.”

Bongiorno's knowledge and experience within the medical and dental professions uniquely positions them as a leader within the financial services industry and as expert advisers in the areas of taxation, insurance, finance & financial planning.

Bongiorno is privately owned, and its business is governed by a Board of Directors, all of whom are members of the relevant professional associations. Bongiorno's mission is to be 'for future financial health'.



Stephen Boyce with Epson inkjet business printers at Bongiorno

Devices

WorkForce Pro WF-C579R
WorkForce Enterprise WF-M20590
WorkForce Enterprise WF-C21000

Applications

- Contracts, reports and proposals
- Customer invoices



Epson inkjet business printers in use at Bongiorno



Epson WorkForce Pro WF-C579R

The Solution, The Benefits

Bongiorno invested in a multi-device Epson solution comprised of WorkForce Pro WF-C579R A4 network MFPs, as well as high-speed A3 WorkForce Enterprise WF-M20590 and WF-C21000 business devices. Bongiorno use PaperCut for their 'follow-me-print' solution, which works seamlessly with the new Epson fleet, as Boyce commented, "Our main focus for workflows is scanning to two different applications and scanning to email. The two applications involve scanning to our DMS, Virtual Cabinet and scanning to pdfDocs. Both applications also utilise 'hot folders' to pick up scans."

The Return on Investment

Stephen Boyce and the Bongiorno team see the switch to Epson business inkjet printing and the move away from laser printers as a sound and logical choice as he concluded,

"The reliability and low cost of running of the Epson solutions means we are not wasting time or money with less efficient printers. Fast and reliable printing and scanning means there are no interruptions to our workflows due to printer failures.

"We have found Epson to be the most reliable, cost-effective solution we have had so far. I would give them 9.5 out of 10."



Epson WorkForce Enterprise WF-C21000

Epson Australia offers an extensive array of award-winning image capture and image output products for the commercial, industrial, consumer, business, photography and graphic arts markets, and is also a leading supplier of value-added point-of-sale (POS) solutions for the retail market. Epson is the market leader in Australia, New Zealand and worldwide in sales of projectors for the home, office and education. Established in 1983 Epson Australia is headquartered in Macquarie Park NSW and is a subsidiary of the Epson Group headquartered in Japan.

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